



Legal & General Investment Management
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LGIM appoints Head of Institutional Sales for Asia

Legal & General Investment Management (LGIM), one of the world's leading asset managers with \$1.8 trillion¹ in assets under management (AuM)¹ has today announced the appointment of Jackson Loi as Head of Institutional Sales, Asia ex Japan.

Jackson will be responsible for driving forward LGIM's plans to further grow its client base in Asia Pacific. He will lead LGIM's distribution efforts focused on Asia's institutional asset owners, bringing a wealth of experience working with investors across the region. Jackson will report to Natasha Mora, Managing Director for LGIM in Asia, taking on a new role based in the Hong Kong office as LGIM continues the expansion of its Asia sales team.

Jackson joins from Vanguard where he worked for nine years as Managing Director, Head of Distribution based in Hong Kong, responsible for growing Vanguard's client base in Asia. Prior to this, he was Vice President at SYZ & CO, based in Hong Kong, working with institutional investors across Asia. He has also worked for Willis Towers Watson in Hong Kong as an investment consultant.

Commenting on the appointment, Natasha Mora, Managing Director for LGIM in Asia said: *"I am delighted to welcome Jackson to LGIM. He brings a wealth of experience working with institutional clients across the region. LGIM is well positioned to take advantage of the growth opportunities in the Asia Pacific as we further internationalise our business. Jackson's expertise and insights will be invaluable as we look to build new relationships with clients and develop opportunities in new markets. I look forward to working with him."*

Jackson Loi, Head of Institutional Sales, Asia ex Japan said: *"I'm incredibly excited to join LGIM. With LGIM's deep expertise in investments, we are committed to provide excellent investment solutions and services to institutional investors across Asia."*

Ends

Notes to editors

About Legal & General Investment Management

¹ LGIM internal data as at 30 June 2021. The AUM disclosed aggregates the assets managed by LGIM in the UK, LGIMA in the US and LGIM Asia in Hong Kong. The AUM includes the value of securities and derivatives positions.

Legal & General Investment Management is one of Europe's largest asset managers and a major global investor, with total assets under management of £1.3 trillion (€1.4 trillion, CHF 1.5 trillion, JPY 181 trillion, \$1.8 trillion) [1]. We work with a wide range of global clients, including pension schemes, sovereign wealth funds, fund distributors and retail investors.

Throughout the past 40 years we have built our business through understanding what matters most to our clients and transforming this insight into valuable, accessible investment products and solutions. We provide investment expertise across the full spectrum of asset classes including fixed income, equities, commercial property and cash. Our capabilities range from index-tracking and active strategies to liquidity management and liability-based risk management solutions.

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Further information

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